

Research Assignment - Business Entity Implications for Contracts Scoring Guide

Due Date: End of Week 4

Percentage of Course Grade: 35%.

CRITERIA	NON-PERFORMANCE	BASIC	PROFICIENT	DISTINGUISHED
Explain the creation, negotiation, and approval of contracts for the most common types of business entities. 20%	Does not describe the creation, negotiation, and approval of contracts for the most common types of business entities.	Describes the creation, negotiation, and approval of contracts for the most common types of business entities but not clearly or thoroughly.	Explains the contract creation, negotiation, and approval of contracts for the most common types of business entities.	Analyzes the creation, negotiation, and approval of contracts for the most common types of business entities and explains the pros and cons of each entity in this context.
Explain contract liability for the most common types of business entities. 20%	Does not describe contract liability for the most common types of business entities.	Describes contract liability in the context of business entities, but its significance is unclear.	Explains contract liability for the most common types of business entities.	Analyzes contract liability for the most common types of business entities and explains the pros and cons of each entity in this context.
Explain how the income of each type of business entity is taxed, specifying whether the entity, the owner, or both, are taxed. 20%	Does not describe how the income of each type of business entity is taxed, specifying whether the entity, the owner, or both, are taxed.	Describes how the income of each type of business entity is taxed, specifying whether the entity, the owner, or both, are taxed, but not clearly.	Explains how the income of each type of business entity is taxed, specifying whether the entity, the owner, or both, are taxed.	Analyzes how the income of each type of business entity is taxed, specifying whether the entity, the owner, or both, are taxed and explains the pros and cons of each entity in this context.
Explain the effects of the type of business entity on the ability to contract for the sale of the business. 20%	Does not describe the effects of the type of business entity on the ability to contract for the sale of the business.	Describes the effects of the type of business entity on the ability to contract for the sale of the business, but the differences among the four entity types are unclear.	Explains the effects of the type of business entity on the ability to contract for the sale of the business.	Analyzes the effects of the type of business entity on the ability to contract for the sale of the business including the pros and cons of each entity in this context.
Convey purpose in an appropriate tone and style, incorporating supporting evidence and adhering to organizational, professional, and scholarly writing standards. 20%	Does not convey purpose in an appropriate tone and style, incorporating supporting evidence and adhering to organizational, professional, and scholarly writing standards.	Conveys purpose in an appropriate tone or style. Clear, effective communication is inhibited by insufficient supporting evidence and/or minimal adherence to applicable writing standards.	Convey purpose in an appropriate tone and style, incorporating supporting evidence and adhering to organizational, professional, and scholarly writing standards.	Conveys clear purpose in a tone and style well-suited to the intended audience. Supports assertions, arguments, and conclusions with relevant, credible, and convincing evidence. Exhibits strict and nearly flawless adherence to organizational, professional, and scholarly writing standards, including APA style and formatting.